# NEGOTIATIONS: Bemidji ESP (Secretarial-Clerical & Paraprofessional Employees)

### Association Proposal #1:

- Change dates throughout the contract to reflect a two-year contract with wages and benefit changes being retroactive to the expiration of the current agreement.
- Update: Remove and replace gender specific language he/she or his/her to "the employee(s)", "they" or "them".
- Update language to include safety leave. (MN Statute).

### Discussion:

There was no Tentative Agreement (TA) on the first bullet point. The District indicated that are revenue challenges with any retroactivity for 2023-2024 since we are now beyond the 2023-2024 fiscal year.

There is a Tentative Agreement on the second bullet point regarding the removal of gender specific language.

Waiting on clarification regarding new ESST language. No updates on rule making has been available as of July 11, 2024. District will reach out to MSBA to see if any information is available and/or forthcoming [HOMEWORK: Jordan]

Discuss retro-activity issue when we get to proposal(s) regarding wage adjustments.

### **District Position:**

### **STATUS: -.**

TENTATIVE AGREEMENT: Remove and replace gender specific language – he/she or his/her to "the employee(s)", "they" or "them". [JULY 11, 2024]

TENTATIVE AGREEMET: Remove all references to MSEA and replace with Bemidji Education Support Professionals (BESP) [JULY 11, 2024]

## Association Proposal #2a:

Article V, Section 3, Request for Dues Checkoff: Employees shall have the right to request and be allowed dues check off for the Exclusive Representative. Upon receipt of a properly executed authorization card of the employee involved, the District will deduct in consecutive payrolls from the employee's paycheck the dues that employee has agreed to pay the Exclusive Representative. Within ten (10) days of said deductions, the District shall forward to the state office of MSEA all monies deducted. This procedure shall start September 15 and continue through May 30. In order for this to be accomplished there must be a deductions letter on file in the business office by August 15. The District will not be held responsible for late payment for circumstances beyond their control.

When a bargaining unit member has authorized a dues deduction, such authorization shall continue in effect for that year and from year to year, and cannot be canceled except by written notice from the Union President. A member seeking cancellation must provide written notice to the Union President. Any bargaining unit member, or new hire who has applied for membership in the bargaining unit, authorizes the school district to deduction one twelfth (1/12) of such dues from the regular pay check of the bargaining unit member for each pay period for 12 consecutive pay periods. The deductions will begin the first pay period on or after October 15. For bargaining unit members employed after the commencement of each school year, deductions of dues shall be made by the school district. The dues will be deducted equally between existing pay periods between the date of the bargaining unit members first pay date and May 15.

Article V, Section 5, Access to Membership Lists: By October 1 of each school year, and every 120 days thereafter, the District shall provide in electronic form to the Union the names, home and work addresses, home and work telephone numbers, home and work email address, birthday, not including the year of birth, full-time equivalency (FTE) status, worksite location and assignment of all bargaining unit members employed. Additionally, the District much provide the Union with the names of any individual hired who has transferred out of the bargaining unit within 20 days of the hire or transfer. Upon request, the District shall provide the Union with a current bargaining unit list. Such requests shall be filled within five days.

#### Discussion:

Need to develop "indemnification" language regarding dues and potential/successful dues challenges before an agreement can be reached regarding dues language. Sample Language? [HOMEWORK: Vanessa]

### District Proposal:

Article V, Section 5, Access to Membership Lists: By October 1 of each school year, and every 120 days thereafter, the District shall provide in electronic form to the Union the names, home and work addresses, home and work telephone numbers, home and work e-mail address, worksite location and job title of all bargaining unit members employed. If a bargaining unit employee separates from employment or transfers out of the bargaining unit, the District shall notify the exclusive representative within 20 calendar days after separation or transfer.

Association Proposal #2b: Pg. 5 ARTICLE VI, Section 1. Rates of Pay. Update current language to MN Statute:

Subd. 18. E-Learning Days. When students engage in e-learning in accordance with a school board adopted e-learning day plan under Minnesota Statute §120A.414 and employees are not allowed or required to report to school buildings, employees will be provided the following options:

- 1) The opportunity to work remotely as assigned by the District.
- 2) To make the time up in the future if mutually agreed between the employee and the District (with the understanding that the time may be made up in less than full day increments).
- 3) Take a flexible leave or vacation day if available/Use earned leave if available.
- 4) Take a pay deduction for the day missed.

#### Discussion:

E-Learning Days 120A.414 Subd. 6. Other school personnel. A school district or charter school that declares an e-learning day must continue to pay the full wages for scheduled work hours and benefits of all school employees for the duration of the e-learning period. During the e-learning period, school employees much be allowed to work from home to the extent practicable, be assigned to work in an alternative location, or be retained on an on-call basis for any potential need.

Open: "Essential employee" is a legally defined term, and as it relates to school employees, that is confidential staff, principals, and vice principals.

Add something that does not require lead secretaries to show when it is unsafe; the employee gets to make this determination.

#### District Position:

Section 5. E-learning Days: When students engage in e-learning in accordance with a school board adopted e-learning day plan under Minn. Stat. §120A.414 Minnesota law and employees are not allowed or required to report to school buildings, employees will be provided the following options paid full wages for scheduled work hours for the duration of the e-learning period. During the e-learning period, employees may work from home to the extent practicable, be assigned to work in an alternative location, or be retained on an on-call basis for any potential need. Emergency employees must report to work unless alternative arrangements have been agreed between the employee and the District.

1) The opportunity to work remotely as assigned by the District, An employee who is unable to work as outlined above may take a Flexible Leave day, or take unpaid time off (employees may exercise discretion to take Flexible Leave or salary deduct); or An employee who is unable to work as outlined above due to personal illness or illness of an immediate family member as defined by state or federal law may be authorized to use accrued sick leave.

- 2) To make up time in the future if mutually agreed between the employee and the District (with the understanding that such time may be made up in increments that are less than full day increments); or
- 3) Take a flexible leave or vacation day if available.

Take a pay deduction for the day missed.

**STATUS**: .

## Association Proposal #2c: Update Language MN Statute 179A.07, Subd. 9. Access

New Employee Meeting. A public employer must allow an exclusive representative to meet in person with newly hired employees, without charge to the pay or leave time of the employees, for 30 minutes, within 30 calendar days from the date of hire, during new employee orientations or, if the employer does not conduct new employee orientations, at individual or group meetings. An exclusive representative shall receive no less than ten days' notice in advance of an orientation, except that a shorter notice may be provided where there is an urgent need critical to the operations of the public employer that was not reasonably foreseeable. Notice of and attendance at new employee orientations and other meetings under this paragraph must be limited to the public employer, the employees, the exclusive representative, and any vendor contracted to provide a service for purposes of the meeting. Meetings may be held virtually or for longer than 30 minutes only by mutual agreement of the public employer and exclusive representative.

### Discussion:

<u>District Position</u>: The District will comply with statutory requirements.

# Association Proposal #3: Pg. 5 ARTICLE VI. Section 1. Rates of Pay.

Subd. 14. Bus Monitor Premium. Any employee who works Bus Monitor duty shall receive an additional \$3.30 \$4.50 per hour for 2021-2022 and 2022-2023 in addition to their regular hourly rate of pay for all hours worked or scheduled in an employee's workday. This premium shall be paid to any employee who works as a Bus Monitor whether assigned or substituting in the position and shall be paid on any benefit leave used by an employee. All hours worked as Bus Monitor shall be added to an employees' regular workday for the purpose of calculating benefits.

#### Discussion:

Bus Driver's contract reflects a "split shift" differential of \$4.50 per hour for 2023-2024 and \$5.00 per hour for 2024-2025.

<u>District Position</u>: This is cost item and part of the total cost package.

# Association Proposal #4: Pgs. 5-6 Article VI, Section 1. Rates of Pay. Add:

Subd. 19. Health Paraprofessional Duties. Health Paraprofessional employees will be paid for all hours worked, including work done during lunch breaks, at their current rate of pay. Health paraprofessionals shall complete a whitecard when they work during break time.

### Discussion:

A review of timesheets through January 2024 showed a total of 18 days this school year and all at Bemidji High School (BHS).

Helpful to have in the contract as information for staff. Current contract language relating to Overtime exists, but there does not appear to be any specific language regarding additional time worked that does not constitute overtime.

Concern regarding Health Paraprofessionals not being able to get a duty free lunch due to student needs. Times where it has been difficult for Paraprofessionals to get a lunch break due to schedule/student needs.

IDEA: "When an employee works beyond their normally scheduled work day or through a scheduled lunch break, compensation will be provided at the employee's regular hourly rate of pay for the additional time worked upon submission of an approved timesheet. All additional time must be approved, by an administrator, superintendent or designee. Advance approval is required unless there is an emergency and/or critical student need for which advance approval cannot be obtained."

### **District Position:**

The language proposed is not necessary. The District is willing to pay for the time for missed lunch periods, however we need the timesheets to meet our documentation requirements.

# STATUS: .

# Association Proposal #5: Pg. 8. ARTICLE VII. Insurance. Section 2, Insurance Benefit Proration:

HOURS OF QUALIFICATION	PERCENT PRORATION OF DISTRICT CONTRIBUTION	MAXIMUM MONTHLY CONTRIBUTION 2024-2025	
Under 4 hours daily	No Contribution	\$0.00	
4 up to 5.99 daily	75%	<del>\$633.75</del> \$675	
6 or more hours daily	100%	<del>\$845</del> \$900	

Reflects an increase of 6.5%

HOURS OF QUALIFICATION	PERCENT PRORATION OF DISTRICT CONTRIBUTION	MAXIMUM MONTHLY CONTRIBUTION 2025-2026
Under 4 hours daily	No Contribution	\$0.00
4 up to 5.99 daily	75%	\$756
6 or more hours daily	100%	\$1008

Reflects an increase of 12%

HOURS OF QUALIFICATION	PERCENT PRORATION OF DISTRICT CONTRIBUTION	MAXIMUM MONTHLY CONTRIBUTION 2026-2027
Under 4 hours daily	No Contribution	\$0.00
4 up to 5.99 daily	75%	\$846
6 or more hours daily	100%	\$1129

Reflects an increase of 12%

Subd. 2. Should the district's contribution exceed the cost of the premium, those dollars shall be placed in a Health Savings Account (HSA)

#### Discussion:

HSA contributions can only be made when the employee is covered under a qualifying "High Deductible" health insurance plan.

IDEA: Subd. 2. Employee's covered under a qualifying "High Deductible" health plan shall be authorized to have any portion of the District insurance contribution that is in excess of the actual monthly premium deposited into a Health Saving Account (HSA) within applicable state and federal rules and limitations. At no time shall the District's total contribution to insurance premiums and HSA account contributions exceed the maximum monthly amounts contained herein.

District Position: Part of total package cost.

### Association Proposal #6: Pgs. 13 ARTICLE VIII. Leaves of Absence

Section 8. Flexible Leave: A school term employee who has completed the probationary period shall be eligible for one two days of flexible leave per school year deductible from accumulated sick leave.

Requests for use of leave under this section shall be made no later than three (3) days prior to the requested leave. The three-day advance notification may be waived by the Superintendent or his/her designee in cases where the need for leave is not foreseeable. Requests shall be subject to approval by the Superintendent or his/her designee.

This leave shall not carry over from year to year and shall not be granted on the day immediately preceding or following holidays or school breaks, or on the first or last student days of the school year.

### Discussion:

<u>District Position</u> – Too costly. Makes substitute shortage worse.

### District Proposal –

Section 8. Flexible Leave: A school term employee who has completed the probationary period shall be eligible for one day of flexible leave per school year deductible from accumulated sick leave.

Requests for use of leave under this section shall be made no later than three (3) days prior to the requested leave. The three-day advance notification may be waived by the Superintendent or his/her designee in cases where the need for leave is not foreseeable. Requests shall be subject to approval by the Superintendent or his/her designee.

This leave shall not carry over from year to year and shall not be granted on the day immediately preceding or following holidays or school breaks, or on the first or last student days of the school year.

## Association Proposal #7: Pg. 13 ARTICLE IX. Holidays and Vacations, Section 1. Holidays

Subd. 1. All employees in the unit who are employed on a basis of 12 months per year shall be entitled to the following paid holidays. If school is in session on any of these days, an alternate day will be granted.

1. New Year's Eve Day

2. New Year's Day

3. President's Day

4. Memorial Day

5. Independent Day

6. Labor Day

7. Thanksgiving Day

8. Day After Thanksgiving

9. Christmas Eve Day

10. Christmas Day

11. Juneteenth

The following days will be considered a paid holiday and you will not be required to work only if school is not in session. If school is in session and employees are required to work, employees will be paid time and one half or comp time will be given.

Good Friday\*

2. Martin Luther King Day\*

## Discussion:

### District Proposal:

Subd. 1. All employees in the unit who are employed on a basis of 12 months per year shall be entitled to the following paid holidays. If school is in session on any of these days, an alternate day will be granted. Part-time employees shall be eligible for holidays on a prorata basis.

1. New Year's Eve Day

2. New Year's Day

3. President's Day

4. Memorial Day

5. Independent Day

6. Labor Day

7. Thanksgiving Day

9. Christmas Eve Day 10. Christmas Day

8. Day After Thanksgiving

11. Juneteenth

Good Friday\*

2. Martin Luther King Day\*

# STATUS: .

<sup>\*</sup>The following days will be considered a paid holiday if school is not in session and you will not be required to work only if school is not in session. Staff required to work on either Good Friday and/or Martin Luther King Day shall be paid time and one-half for all hours worked on that day.

### Association Proposal #8: Pg. 13 Article IX. Holidays and Vacations. Section 1. Holidays

Subd. 2. School Term Employees: All employees who are employed on a school term basis shall be entitled to seven (7) nine (9) paid holidays each year. They are: Labor Day, Thanksgiving Day, Day after Thanksgiving Day, Christmas Eve Day, Christmas Day, New Year's Eve Day, New Year's Day, Good Friday and Memorial Day.

The following days will be considered a paid holiday. If school is in session and employees are required to work, employees will be paid time and one half or comp time will be given.

1. Good Friday\* 2. Martin Luther King Day\*

Discussion:

District Position: Too costly.

District Proposal:

Subd. 2. School Term Employees: All employees who are employed on a school term basis shall be entitled to seven (7) paid holidays each year. They are: Labor Day, Thanksgiving Day, Day after Thanksgiving Day, Christmas Day, New Year's Day, Good Friday and Memorial Day.

If school is in session and employees are required to work on Good Friday and/or Martin Luther King Day, employees will be paid time and one half for all hours worked on that day.

# Association Proposal #9: Pg. 18-19 Article XII Deferred Compensation Matching Plan

Section 3. Limitation: Under no circumstances will the lifetime contribution for any one employee exceed \$25,000 \$40,000.

# Discussion:

No member is currently at a point of exceeding the \$25,000 lifetime maximum during the potential contract term(s).

Costing? Past agreement to cost based on actual participation times the proposed increase in the lifetime maximum.

District Position: Part of total package cost.

# Association Proposal #10: APPENDIX B - SALARY GUIDE and Longevity Pg. 4

Wage Increase: Year 1/2023-2024: \$2.00/hr increase to all wages

Year 2/2025-2025: 5% increase for Step 1, 9% increase for Step 2, 13%

increase for step 3

Year 3/2025-2026: 10% Year 4/2026-2027: 10%

### Pg. 4 ARTICLE VI Section 1. Rates of Pay

### Subd. 9. Longevity

Employees who have been continuously employed for the number of years specified shall receive an additional hourly amount as indicated, over their base salary:

Years of Service	<del>2021-2023</del>
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5 years continuous employment - \$0.90 per hour 10 years continuous employment - \$1.00 \$1.90 per hour 15 years continuous employment - \$1.10 \$3.00 per hour 20 years continuous employment - \$1.40 \$4.40 per hour \$1.50 \$5.90 per hour

30 years continuous employment - \$1.60 \$7.50 per hour

### Discussion:

Settlements with other non-licensed groups:

\$1 per hour 1st year & 2.5% 2nd year; increase Insurance Contribution to \$885/month OR

\$0.70 per hour 1st year & 2.25% 2nd year; increase Insurance Contribution to \$920/month

District Position: Too costly.

# STATUS: .

# Association Proposal #11: Article VI Section 1

Subd 17. Emergency-Non-Weather-Related Closings: Should a student day be lost due to the work stoppage of any other employee group, employees' work hours will be provided as scheduled. ESP employees will be held harmless during the work stoppage of any other employee group. In the event of a student day lost for any other non weather-related reason emergency, school term employees shall perform duties on the make-up day as the District shall determine; if such make-up day is in addition to the employment year as defined in Article VI, Section 2 of this agreement, employees will be compensated per their regular rate of pay.

### Discussion:

District Position: No. Retain current language.

## Association Proposal #12: Article VI, Section 1

Subd. 19 Subbing for Licensed Staff: Any ESPs who are appropriately licensed and agree to be assigned short-call substitute work may do so while also retaining all rights, seniority, and benefits that they have accrued or possess in the ESP bargaining unit. Time spent as a short-call substitute teacher will count towards any and all accrual of benefits as an ESP, including but not limited to leave, seniority and pay.

In the event that an ESP agrees to substitute, and the District finds another licensed substitute after the assignment has begun, the District may return the ESP to their original position. The employee will receive the greater of their regular rate of pay or their sub rate for the entire day.

ESPs working as short-call substitutes will be compensated the higher of \$275 per day or their regular daily rate.

### Discussion: .

### **District Position:**

Subd. 19 Subbing for Licensed Staff: Any ESPs who are appropriately licensed and agree to be assigned short-call substitute teacher work may do so while also retaining all rights, seniority, and benefits that they have accrued or possess in the ESP bargaining unit. Time spent as a short-call substitute teacher will count towards any and all accrual of benefits as an ESP, including but not limited to leave, seniority and pay.

ESPs working as short-call substitutes will be compensated the higher of \$260 per day or their regular daily rate. Assignments of less than a full day shall be pro-rated.

Any ESP who is appropriately licensed and accepts a Long Term Substitute (LTS) teaching assignment will be granted a temporary leave of absence from their position within the ESP bargaining unit. Such employee shall return to their prior position within the ESP unit upon completion of the LTS assignment. If such position no longer exists, they will be returned to a position with equivalent hours and pay.

### Association Proposal #13: Article VI Section 1

Subd. 13. Temporary Absence of ESP Member: When an employee is asked, and does assume the duties of another employee instead of their regular duties due to a temporary absence or termination, and if the vacant such position is at a higher compensation level, such employee will be paid at the higher level rate for each shift of four hours or more until the vacancy no longer exists. This provision will not apply to vacancies by employees on vacation or uniform shut down. Should an employee assume the duties of another employee while also performing their own duties, the employee will be provided either a) twice their hourly rate of pay, or b) comp time. If the employee chooses comp time, such time must be used within 6 work months of earning such time.

Discussion:

District Position: No. Retain current language.

# Association Proposal #14: Article VI

Subd. 15. Late Start/Early Dismissal: If school starts late, and/or is dismissed early because of inclement weather or other emergencies and the certified instructional staff is dismissed, unit employees will also be called to work late (late start) and/or dismissed early (early out) at no loss of pay. The District may designate one secretary at each work site to remain at work and assist the building administrator. The designated secretary will be dismissed when the building administrator leaves.

Discussion: .

District Position: No. Retain current language.

# District Proposal #1: Pg. 6 ARTICLE VI Section 2. Subd. 2

Revise staff development day language to reflect payment by timesheet for voluntary participation.

District Proposal:

# Subd. 2. School Term Employees:

A. SECRETARIAL: Secretarial employees employed for the school term will work days scheduled as "student days" in the adopted school calendar and additional days as assigned preceding and following the regular school term. Other days shall be worked as mutually agreed between District and employee or as posted when filling the position. If the number of student days is reduced in the official school calendar effective July 1, 2022, secretarial employees employed for the school term will work one professional development day as designated by the District (employees may use flexible leave and/or salary deduct on the designated staff development day as approved by their supervisor). Secretarial employees may work on the professional development day designated by the District. Secretarial employees working on the designated staff development day shall be paid for hours worked based on the submission of approved timesheets.

**B. PARAPROFESSIONALS:** Paraprofessional employees employed for the school term will work days scheduled as "student days" in the adopted school calendar and up to three additional days within the school term as assigned. Other days shall be worked as mutually agreed between District and employee or as posted when filling the position. If the number of student days is reduced in the official school calendar effective July 1, 2022, paraprofessional employees employed for the school term will work one professional development day as designated by the District (employees may use flexible leave and/or salary deduct on the designated staff development day as approved by their supervisor). Paraprofessional employees may work on the professional development day designated by the District. Paraprofessional employees working on the designated staff development day shall be paid for hours worked based on the submission of approved timesheets.

#### Discussion:

Concerns that there is not enough time approved during pre-school workshop week to adequately review IEPs, behavior plans, etc. Clarification provided that up to six hours is approved and seems adequate for the purpose.

**Association Position:** 

# District Proposal #2: Pg. 9 ARTICLE VIII Section 1. Subd. 4.

Subd. 4. The District may require an employee to furnish a medical certificate from a physician or appropriate healthcare provider as evidence of illness, indicating such absence was due to illness, in order to qualify for sick leave. "Failure to provide required medical certification or other reasonable documentation as defined by state or federal law within thirty (30) days of such request may result in the leave being recorded as an unauthorized absence without pay."

Discussion: .

Association Position: .

# District Proposal #3: Pg. 4 ARTICLE VII Insurance. Section 1c.

Revise Optical Reimbursement language to create consistency across all bargaining units to ease administrative burdens.

#### Discussion:

The amount provided for in Section 2, shall be used at the discretion of the individual employee to pay premiums among the following options. This language shall be subject to the terms and conditions established by the coverage providers.

- a) Health Insurance (employee or dependent coverage)
- b) Dental Insurance (employee or dependent coverage)
- c) Optical Reimbursement Account
  Eligible expenses for optical costs up to \$1,500 per plan year (effective 2020-2021) will be
  reimbursable under Section 105 of the Internal Revenue Service Code. Available beginning
  with the election/open enrollment period with a September 8th deadline for a plan year of
  October 1st through September 30th. Eligible employees electing this option shall be limited to
  one—reimbursement—claim—per—plan—year. Amounts remaining unspent in the optical
  reimbursement account at the end of the plan year will be forfeited.

Association Position:

# District Proposal #4: ARTICLE IX Holidays & Vacation

# Section 2. Vacations:

<u>Subd. 1.</u> Secretarial-Clerical and Paraprofessional employees who are employed on the basis of twelve (12) months a year and work twenty (20) hours or more a week shall earn paid vacation time according to the following schedule.

0 days - during the first six (6) months probationary period.

6-12 months - 5/6 of a day for each full month of employment.

- 10 days will be earned after one (1) year of continuous upon employment including probationary period.
- 15 days will be earned after six (6) years of continuous employment including the probationary period.
- 20 days will be earned after twelve (12) years of continuous employment including the probationary period.
- 25 days will be earned after twenty-four (24) years of continuous employment including the probationary period.

### Discussion:

Association Position:

## District Proposal #5: Extended School Year (ESY) & Other Summer Programs

Develop language regarding assigning staff to Extended School Year (ESY) and other Summer Programs when voluntary applications are insufficient to staff ESY and other Summer Program.

### Discussion:

The District is required to provide ESY services for qualified students and offers various summer programs to meet the academic needs of students. Appropriate staffing is necessary to ensure the safety of students and delivery of services.

What about employees who have other employment during the summer, daycare issues during the summer, etc.? Create 10 month positions? Provide free Summer Kids services for staff who agree to work ESY & Other Summer Programs? Premium Pay for working ESY & Other Summer Programs (cost neutral – summer unemployment costs)?

# **Association Position:**

# **BEMIDJI AREA SCHOOLS**

# CONTRACT YEAR 2023-2025

# Bemidji ESP - Secretarial/Clerical & Paraprofessional Employees

Association Proposal: July 2024

Includes: Base Salary, Longevity, Insurance, Holidays, Bus Monitor Premium

	Base Year	2023-2024	2024-2025
Total # of Employees	262		
Base Salary			
Paraprofessionals	\$5,266,474.98	\$5,772,002.96	\$6,520,208.14
Secretaries	\$1,163,915.19	\$1,281,535.63	\$1,449,489.75
Longevity Pay	0440.044.00	P046 6E4 99	\$316,651.23
Paraprofessionals	\$148,944.90	\$316,651.23 \$92,514.64	\$92,514.64
Secretaries	\$39,492.16	\$52,514.04	Ψ0 <u>2</u> ,σ1σ1
FICA	\$527,833.19	\$602,538.73	\$675,973.82
PERA	\$517,483.52	\$590,724.24	\$662,719.43
Workers Comp.	\$38,914.76	\$44,422.46	\$49,836.50
Workers comp.	**-/-		
Benefits			
Health Insurance			#4 004 600 02
Paraprofessional	\$1,156,509.89	\$1,156,509.89	\$1,231,683.03
Secretaries	\$194,445.92	\$194,445.92	\$207,084.90 \$125,629.14
Paras H S A	\$117,961.63	\$117,961.63	\$24,502.33
Secs H S A	\$23,006.88	\$23,006.88	Ψ2-4,002.00
Dental Insurance	\$29,037.70	\$29,037.70	\$29,037.70
Paraprofessional Secretaries	\$16,599.40	\$16,599.40	\$16,599.40
Optical Reimbursement	Ψ10,000.40	ψ10,000110	*
Paraprofessional	\$4,962.00	\$4,962.00	\$4,962.00
Secretaries	\$1,500.00	\$1,500.00	\$1,500.00
Holidays	* .,======		
Paraprofessional	\$201,780.58	\$297,855.81	\$336,697.54
Secretaries	\$23,085.84	\$40,161.95	\$45,096.82
Bus Monitor Premium	\$53,664.60	\$73,179.00	\$73,179.00
DHH	\$2,422.00	\$2,422.00	\$2,422.00
403(b)		4-0-500-00	\$50.562.00
Paraprofessional	\$50,562.00	\$50,562.00	\$50,562.00 \$20,594.20
Secretaries	\$20,594.20	\$20,594.20	\$20,594.20
Life Insurance	¢40 649 00	\$12,648.00	\$12,648.00
Paraprofessional Secretaries	\$12,648.00 \$2,448.00	\$2,448.00	\$2,448.00
Secretaries	Ψ2,440.00	<b>V2</b> , 110100	
	\$9,614,287.34	\$10,744,284.27	\$11,952,039.58
First Year Increase		\$1,129,996.93	
Second Year Increase		<b>4</b> 1, 1 <u>4</u> 3, 3 3 3 1 1	\$1,207,755.31
Second real micrease			
Two Year Increase Over Base			\$2,337,752.24
Two Year Total Cash Cost			\$3,467,749.17
		44 750/	11.24%
Annual Percentage Increase		11.75%	22.99%
Total Package Increase			ZZ.33 /0
MODA MODEL			18.03%
MSBA MODEL			